

## Job Description

Job Title: Store Manager Department: Location Date:	<b>Reports to / Supervision Received</b> Manager: Indirect Reporting Relationship: Direct Reports:
<b>Position Summary:</b>  Convey a positive impression of HUGO BOSS to the marketplace by delivering an exceptional shopping experience, showcasing the brand through exciting merchandise presentations and executing operational strategies resulting in positive operating profits.	
<b>Essential Functions:</b> <ul style="list-style-type: none"> <li>• Utilize effective communication skills in training and developing staff, delivering exceptional service to customers, driving business with the merchant group and general problem solving.</li> <li>• Achieve positive results in top line sales, profit and loss management and inventory control.</li> <li>• Establish a goal oriented selling culture that focuses on relationship selling, building a client base and exceptional service.</li> <li>• Ensure standard operating procedures are executed and policies followed.</li> <li>• Cultivate a relationship with the community via personal involvement, PR events and advertising opportunities.</li> <li>• Manage personnel activities of staff (i.e. hire, train, appraise, reward, motivate, discipline, etc).</li> <li>• Monitor performance, provide direction, and take corrective action when needed.</li> <li>• Continually evaluate and react to performance issues and actively recruit candidates.</li> <li>• Exceptional leadership and management skills and the ability to motivate, develop and inspire a team while creating a highly empowered organization.</li> <li>• Ensure all relevant conditions relating to Health &amp; Safety are fulfilled and empower store staff to achieve the highest standards to support store management within this area.</li> <li>• Knowledgeable in all Health &amp; Safety policies and procedures.</li> <li>• Ensure all documentation relating to Health &amp; Safety are well recorded and maintained.</li> </ul>	
<b>Knowledge, Skill, Experience:</b> <ol style="list-style-type: none"> <li><b>1. Minimum Education ( or substitute experience):</b> <ul style="list-style-type: none"> <li>• 4 year degree preferred</li> </ul> </li> <li><b>2. Minimum Experience :</b> <ul style="list-style-type: none"> <li>• 5 years of specialty retail management experience.</li> </ul> </li> <li><b>3. Skills:</b> <ul style="list-style-type: none"> <li>• Excellent organizational, analytical, time management and leadership skills</li> <li>• Strong customer service and communication skills</li> <li>• Independent, self-motivated, detail-oriented, and entrepreneurial</li> <li>• Strong business acumen and interpersonal skills</li> <li>• Proficient in Microsoft Office</li> <li>• Excellent knowledge of HUGO BOSS products</li> <li>• Strong consulting, negotiation, problem resolution, mediation, and interpersonal skills</li> </ul> </li> </ol>	

H U G O B O S S