Mission/Role

Supports the Store Management team, in the achievement of the store's goals, by providing a positive shopping experience to our customers, through the effective execution of the selling and service culture of Cole Haan.

CORE ACCOUNTABILITIES:

- Achieve/Exceed personal sales goals and performance metrics while working as a team member to contribute to the overall stores total revenue goals.
- Provide a world class shopping experience by connecting with your customers through meeting and anticipating their needs.
- Support the store management team in the achievement of all financial and operational objectives with regards to expense control and loss prevention standards.
- Maintain the appearance of the selling floor; restock and merchandise according to Cole Haan standards and company directives.
- Maintain visual merchandising standards consistent with company brand strategies.
- Partner with management team on the implementation of monthly visual directives.
- Complies with and adheres to all company policies and procedures
- Contribute to positive employee relations through effective communication, teamwork and partnership with co-worker and the management team.

Requirements

- High School diploma or equivalent preferred
- Must have two or more years of retail experience
- Must have the availability and the ability to work a flexible schedule to meets the demands of a retail business and retail consumer which may include regular nights, weekends, long and short shifts.
- Contribute to positive employee relations through effective communication, teamwork and partnership with co-worker and the management team.
- Able to effectively communicate in verbal and written English
- Able to accomplish multiple tasks in a fast-paced environment
- Able to work effectively with others in a team-oriented environment and provide excellent customer service
- Strong Computer skills: POS Systems and Microsoft Office, Math Skills and Phone Skills
- Physical requirements include the ability to twist, bend, squat, reach, climb a ladder and stand for extended periods of time, including repetitive use of upper extremities.
- Ability to lift, push, and pull up to 25 pounds regularly
- Ability to lift, push, and pull up to 50 pounds occasionally