

Assistant Sales Manager - Full Time

- At Wilsons Leather, our Assistant Managers directly help to drive our business success. They work directly with our Store Managers to promote operational effectiveness and ensure that customers are always our first priority. They take pride in delivering superior customer service and inspire associates to excel by being an exceptional role model.
- Our Assistant Managers understand that the way the store looks is essential to drawing customers into the stores. They ensure that the store is clean, well-organized, and meets our visual merchandising standards.

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JOB QUALIFICATIONS:

- •Two + years of successful specialty retail experience in leadership role required, fashion retail preferred.
- Post-Secondary education encouraged, retail management degree a plus.
- Excellent interpersonal communication skills, promoting effective sales and customer relations.
- Ability to work in a fast paced environment.
- Demonstrated leadership skills and qualities.

RESPONSIBILITIES:

- **SALES**

- Meet personal sales goals and motivate others to drive store sales performance.

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- **SERVICE**

- Provide exemplary customer service and ensure that others follow suit.
- Maximize profitability through excellent customer service.
- Promote a positive customer experience by keeping all customer areas clean and present merchandise according to company merchandising standards.

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- **LEADERSHIP**

- Provide direction to associates to ensure floor coverage and completion of daily tasks.

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- **TRAINING**

- Assist in the development of a sales-focused store sales staff.
- Ensure that new associates are thoroughly trained and oriented to company standards.
- Monitor associate success and coach associates to help them achieve company expectations.
- Contribute to a positive team environment in the store.
- Recognize associate successes and help boost store morale.

OTHER INFORMATION:

- Being successful at AM Retail Group means putting the best ideas to work, taking action and following through. You will be challenged by smart, committed co-workers and pushed to be your best. This is a place where your individual talents and creativity make a difference.

We are a dynamic company that provides competitive salary and excellent benefits including medical, dental, 401k, life, disability and more!

- Equal Opportunity Employer

- www.amretailgroup.com

- AM Retail Groups family of retail stores includes: Wilsons Leather, G.H. Bass & Co, DKNY, Calvin Klein Performance Shops, and Karl Lagerfeld Paris